



## State Bank of Pakistan Business Confidence Survey-Construction

- C1. The **general economic conditions** in the country over the **past six months** have
- |                            |                     |                    |                         |
|----------------------------|---------------------|--------------------|-------------------------|
| Improved significantly     | Improved moderately | Remained unchanged | Deteriorated moderately |
| Deteriorated significantly |                     |                    |                         |
- C2. You expect the **general economic conditions** in the country over the **next six months** to
- |                           |                    |                  |                        |
|---------------------------|--------------------|------------------|------------------------|
| Improve significantly     | Improve moderately | Remain unchanged | Deteriorate moderately |
| Deteriorate significantly |                    |                  |                        |
- C3. You expect the **average exchange rate** in terms of rupees per dollar over the **next six months** to
- |                        |                     |                  |                     |                        |
|------------------------|---------------------|------------------|---------------------|------------------------|
| Increase significantly | Increase moderately | Remain unchanged | Decrease moderately | Decrease significantly |
|------------------------|---------------------|------------------|---------------------|------------------------|
- C4. You expect the **overall inflation rate** in the **next six months** to
- |                    |                 |                  |                 |                    |
|--------------------|-----------------|------------------|-----------------|--------------------|
| Rise significantly | Rise moderately | Remain unchanged | Drop moderately | Drop significantly |
|--------------------|-----------------|------------------|-----------------|--------------------|
- C5. Excluding normal seasonal changes, your company's **business activity** over the **past six months** has
- |                         |                      |                    |                     |                        |
|-------------------------|----------------------|--------------------|---------------------|------------------------|
| Increased significantly | Increased moderately | Remained unchanged | Declined moderately | Declined significantly |
|-------------------------|----------------------|--------------------|---------------------|------------------------|
- C6. Excluding normal seasonal changes, you expect your company's **business activity** in the **next six months** to
- |                        |                     |                  |                    |                       |
|------------------------|---------------------|------------------|--------------------|-----------------------|
| Increase significantly | Increase moderately | Remain unchanged | Decline moderately | Decline significantly |
|------------------------|---------------------|------------------|--------------------|-----------------------|
- C7. Excluding normal seasonal changes, the **total number of employees** at your company over the **past six months** has
- |                         |                      |                    |                     |                        |
|-------------------------|----------------------|--------------------|---------------------|------------------------|
| Increased significantly | Increased moderately | Remained unchanged | Declined moderately | Declined significantly |
|-------------------------|----------------------|--------------------|---------------------|------------------------|
- C8. Excluding normal seasonal changes, you expect the **total number of employees** at your company in the **next six months** to
- |                        |                     |                  |                    |                       |
|------------------------|---------------------|------------------|--------------------|-----------------------|
| Increase significantly | Increase moderately | Remain unchanged | Decline moderately | Decline significantly |
|------------------------|---------------------|------------------|--------------------|-----------------------|
- C9. Excluding normal seasonal changes, your company's **demand for credit** over the **past six months** has
- |                         |                      |                    |                     |                        |
|-------------------------|----------------------|--------------------|---------------------|------------------------|
| Increased significantly | Increased moderately | Remained unchanged | Declined moderately | Declined significantly |
|-------------------------|----------------------|--------------------|---------------------|------------------------|
- C10. Excluding normal seasonal changes, you expect your company's **demand for credit** in the **next six months** to
- |                        |                     |                  |                     |                        |
|------------------------|---------------------|------------------|---------------------|------------------------|
| Increase significantly | Increase moderately | Remain unchanged | Decrease moderately | Decrease significantly |
|------------------------|---------------------|------------------|---------------------|------------------------|
- C11. Over the **last six months** the **access to bank credit** for your company has
- |                            |                         |                    |                         |
|----------------------------|-------------------------|--------------------|-------------------------|
| Improved significantly     | Improved moderately     | Remained unchanged | Deteriorated moderately |
| Deteriorated significantly | Do not take bank credit |                    |                         |
- C12. **Access to Trade credit** over the **past six months** has
- |                         |                          |                    |                      |
|-------------------------|--------------------------|--------------------|----------------------|
| Increased significantly | Increased moderately     | Remained unchanged | Decreased moderately |
| Decreased significantly | Do not take Trade credit |                    |                      |
- C13. Excluding normal seasonal changes, you expect the **average selling price per constructed unit** in the **next six months** to
- |                        |                     |                  |                     |                        |
|------------------------|---------------------|------------------|---------------------|------------------------|
| Increase significantly | Increase moderately | Remain unchanged | Decrease moderately | Decrease significantly |
|------------------------|---------------------|------------------|---------------------|------------------------|
- C14. Excluding normal seasonal changes, you expect the **overall prices of your inputs** in the **next six months** to
- |                        |                     |                  |                     |                        |
|------------------------|---------------------|------------------|---------------------|------------------------|
| Increase significantly | Increase moderately | Remain unchanged | Decrease moderately | Decrease significantly |
|------------------------|---------------------|------------------|---------------------|------------------------|
- C15. Do you consider that the **present technical capacity** (amount and quality of equipment) of your company with regard to expected demand in the **next 12 months** is.
- |                                   |   |                               |
|-----------------------------------|---|-------------------------------|
| significant capacity available    | More than sufficient capacity available | Sufficient capacity available |
| Not sufficient capacity available | Severely lacking capacity               |                               |
- C16. **Average supplier delivery times** over the **past six months** has
- |                         |                      |                    |                      |
|-------------------------|----------------------|--------------------|----------------------|
| Increased significantly | Increased moderately | Remained unchanged | Decreased moderately |
| Decreased significantly |                      |                    |                      |

C17. **Average Financial condition** of your company over the **last six months** has

Improved significantly	Improved moderately	Remained unchanged	Deteriorated moderately
Deteriorated significantly	Do not take bank credit		

C18. Excluding normal seasonal changes, in the **past six months**, the **quantity of raw material purchases** has

Increased significantly	Increased moderately	Remained unchanged	Decreased moderately
Decreased significantly			

C19. Excluding normal seasonal changes, your company's **total order books** over the **past six months** have

Increased significantly	Increased moderately	Remained unchanged	Decreased moderately
Decreased significantly			

C20. Please indicate the most important factor that you consider is a **hindrance to growth** of your company

Demand	Ease of access to credit	Shortage of materials or labor	Technology related Issues
Other			

C21. Please indicate the **most important factor that is affecting your company's current business performance?**

Cost of materials, labor and finance	Law, order and security	Uncertain economic conditions
Storage Capacity		
Other		

C22. What best describes the **main type of construction**

Private housing	Apartments
Govt. contractor (Roads/bridges)	Govt. contractor (Residential/Office building)
Govt. contractor (Infrastructure projects dams/grids)	
Other	

**Profile**

P1. Name of your company

P2. Type of business/Sector

P3. No. of total employees at the end of last month (approximation will suffice)

P4. Are your production/Sale usually higher than average during certain period of year? Please Explain

P5. Please indicate your primary clientele

End consumer      Businesses      Government  
Other

P6. What is your main source of financing for working capital needs?

Conventional Banks      Islamic Banks      Other financial institutions      Trade Credit  
Informal sector credit  
Other

P7. What is your main source of financing for expansion or investment needs?

Conventional Banks      Islamic Banks      Investment Banks      Other financial institutions  
Informal sector credit  
Other

P8. Year when company became operative?

**Respondent Details**

Name

Designation at Establishment

Phone Number

Fax

E-mail Address

Remarks

**C23. What are the top three reasons for economic anxiety in the country since the start of current fiscal year?**

- 1. ....
- 2. ....
- 3. ....